

## **SQI** Diagnostics Inc.

**Condensed Interim Consolidated Financial Statements** 

(Unaudited)

(Expressed in Canadian dollars)

For the Three and Nine Months Ended June 30, 2017 and 2016

### **Notice to Reader**

The accompanying unaudited financial statements have been prepared by management and the Company's independent auditors have not performed a review of these financial statements.

# **SQI Diagnostics Inc.**Condensed Interim Consolidated Balance Sheets

(Unaudited)

(Amounts are in thousands of Canadian dollars)

	As at June 30, 2017		As at September 30, 2016		
Assets					
Current					
Cash	\$	2,796	\$	2,921	
Accounts receivable		242		700	
Prepaids and other assets Inventory (Note 3)		350 481		278 345	
inventory (Note 3)		3,869		4,244	
Property and equipment (Note 4)		888		1,143	
Patents and trademarks (Note 5)		716		747	
	\$	5,473	\$	6,134	
Liabilities					
Current					
Accounts payable and accrued liabilities	\$	564	\$	769	
Deferred revenue		-		55	
		564		824	
Long Term Secured debentures (Note 6)		2,460		2,302	
Godarda deporturas (Moto S)		3,024		3,126	
Shareholders' Equity					
Capital stock (Note 7)		56,369		54,380	
Warrant capital (Note 8)		12,265		11,915	
Contributed surplus		11,665		10,170	
Deficit		(77,850)		(73,457)	
		2,449		3,008	
	\$	5,473	\$	6,134	
Going concern (Note 2) Contingencies (Note 14)					
Approved by the Board	oe"	"Δ	ndrew N	Morris"	
Director (Sigr			rector (S		

## **SQI Diagnostics Inc.**Condensed Interim Consolidated Statements of Loss and Comprehensive Loss (Unaudited)

(Amounts are in thousands of Canadian dollars except per share amounts)

	-	Three Mor	nths	Ended	ı	Nine Mont	hs I	Ended
	June 30, 2017		June 30, 2016		June 30, 2017		June 30, 2016	
Revenue								
Services revenue	\$	157	\$	232	\$	569	\$	668
Product sales		19		3		273		44
		176		235		842		712
Expenses								
Cost of products sold		5		1		181		10
Corporate and general (Note 11)		342		394		1,059		1,154
Sales and marketing (Note 12)		292		161		819		492
Research and development (Note 13)		1,011		1,000		2,788		2,486
Interest and accretion expense (Note 6)		133		125		388		361
		1,783		1,681		5,235		4,503
Net loss and comprehensive loss		(1,607)		(1,446)		(4,393)		(3,791)
Loss per share								
Basic and diluted	\$	(0.02)	\$	(0.02)	\$	(0.05)	\$	(0.06)
Weighted average number of common shares outstanding (thousands of shares) Weighted average number of shares		103,875		69,347		90,413		67,254

3

# **SQI Diagnostics Inc.**Condensed Interim Consolidated Statements of Changes in Equity (Unaudited)

(Amounts are in thousands of Canadian dollars)

	Issued Capital Stock									
	Number of Shares (thousands of shares)	F	Amount	Warrant Capital	-	ontributed Surplus		Deficit	I	Total Equity
Balance as at September 30, 2015	61,716	\$	49,490	\$ 9,295	\$	11,442	\$	(68,418)	\$	1,809
Issued in connection with private placement (Note 7b) Allocated to warrants – private placement (Note 7b) Share issuance costs – private placement (Note 7b)	7,631		3,052 (1,183) (32)	1,183						3,052 - (32)
Revaluation of extended warrants (Note 8)  Warrants expired (Note 8)  Stock-based compensation (Note 10)			( /	1,723 (286)		(1,723) 286 102				102
Net loss and comprehensive loss						102		(3,791)		(3,791)
Balance as at June 30, 2016	69,347	\$	51,327	\$ 11,915	\$	10,107	\$	(72,209)	\$	1,140
Balance as at September 30, 2016	80,905	\$	54,380	\$ 11,915	\$	10,170	\$	(73,457)	\$	3,008
Issued in connection with private placement (Note 7c) Allocated to warrants – private placement (Note 7c) Share issuance costs – private placement (Note 7c)	22,970		3,675 (1,631) (55)	1,631						3,675 - (55)
Revaluation of extended warrants Warrants expired (Note 8)			` ,	129 (1,410)		(129) 1,410				-
Stock-based compensation (Note 10) Net loss and comprehensive loss						214		(4,393)		214 (4,393)
Balance as at June 30, 2017	103,875	\$	56,369	\$ 12,265	\$	11,665	\$	(77,850)	\$	2,449

See accompanying notes

# SQI Diagnostics Inc. Condensed Interim Consolidated Statements of Cash Flows (Unaudited) (Amounts are in thousands of Canadian dollars)

	Three Months Ended			Nine Months Ended				
	June 30, 2017				June 30, 2017		J	une 30, 2016
Cash flows used in operating activities								
Net loss	\$	(1,607)	\$	(1,446)	\$	(4,393)	\$	(3,791)
Add items not affecting cash								
Amortization - patents and trademarks		39		32		120		105
<ul> <li>property and equipment</li> </ul>		96		100		301		291
Stock-based compensation		76		68		214		102
Accretion on debenture		58		47		158		127
		(1,338)		(1,199)		(3,600)		(3,166)
Changes in non-cash working capital items								
Accounts receivable		157		92		458		28
Prepaids and other assets		25		17		(72)		(46)
Investment tax credit recoverable		229		192		-		(168)
Inventory		(39)		(115)		(127)		(281)
Accounts payable and accrued liabilities		40		24		(205)		(64)
Deferred revenue		-		(2)		(55)		54
		(926)		(991)		(3,601)		(3,643)
Cash flows used in investing activities								
Purchase of property and equipment		(7)		(25)		(55)		(90)
Additions to patents and trademarks		(21)		(39)		(89)		(138)
		(28)		(64)		(144)		(228)
Cash flows from financing activities								
Proceeds from issuance of shares and exercise of warrants and options, net of share issuance costs		-		-		3,620		3,020
		-		-		3,620		3,020
Net change in cash during the period		(954)		(1,055)		(125)		(851)
Cash at beginning of period		3,750		2,056		2,921		1,852
Cash at end of period	\$	2,796	\$	1,001	\$	2,796	\$	1,001

5 See accompanying notes

### 1. NATURE OF OPERATIONS

SQI Diagnostics Inc., (the "Company"), is incorporated under the *Canada Business Corporations Act*, is listed on the TSX Venture Exchange under the symbol SQD and trades on the OTCQX under the symbol SQIDF. The Company's head office and development centre is located at 36 Meteor Drive Toronto, Ontario. The Company is a life sciences company that develops and commercializes proprietary technologies and products for advanced multiplexing diagnostics. The Company's goal is to become a leader in the development and commercialization of multiplexed blood tests to enable simultaneous measurement of important molecules like proteins, antibodies and inflammatory biomarkers.

### 2. BASIS OF PRESENTATION

### Statement of Compliance

These condensed interim consolidated financial statements have been prepared in accordance with IAS 34, Interim Financial Reporting as issued by the International Accounting Standards Board ("IASB"). Our accounting policies have been applied consistently within our condensed interim consolidated financial statements using the same accounting policies and methods as were used for the Company's Consolidated Financial Statements and the notes thereto for the years ended September 30, 2016 and 2015. The financial statements should be read in conjunction with the Company's Audited Consolidated Financial Statements for the years ended September 30, 2016 and 2015.

### **Basis of Presentation and Going Concern**

The condensed interim consolidated financial statements have been prepared using the historical cost basis, except for certain financial instruments that are measured at fair value, as explained in the accounting policies.

These condensed interim consolidated financial statements have been prepared on a going concern basis that presumes the realization of assets and the discharge of liabilities in the normal course of business.

Since inception, the Company has focused on product research, development and more recently on commercialization activities. To date, the Company has yet to earn significant continuing revenues from its Diagnostics Tools and Services business or its in vitro diagnostic tests. The Company has a history of net losses and negative cash flows from operations, which are expected to continue in the near term.

The Company's ability to continue as a going concern and execute on its research, development and commercialization activities is dependent upon the Company's ability to successfully generate product or service revenues, or to finance its cash requirements through further equity and/or debt financings.

Based on the foregoing, the Company will continue to pursue commercial sales, strategic partnering activities and funding opportunities, however, no assurances can be given that it will be successful in generating revenues, or raising additional investment capital to generate sufficient cash flows to continue as a going concern. As a result, these material uncertainties cast significant doubt regarding the Company's ability to continue as a going concern.

These condensed interim consolidated financial statements do not reflect the adjustments that might be necessary to the carrying amount of reported assets, liabilities, revenue, and expenses and the statement of financial position classification used if the Company was unable to continue operations in accordance with this assumption. Such adjustments could be material.

### **SQI** Diagnostics Inc.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited)

June 30, 2017 and 2016

(Amounts are in Canadian dollars; tabular amounts in thousands)

### 2. BASIS OF PRESENTATION (continued)

### **Basis of Presentation and Going Concern (continued)**

The condensed interim consolidated financial statements are expressed in Canadian dollars which is the functional currency of the Company and its wholly owned subsidiary. All amounts are reported in thousands of dollars except for per share data.

These consolidated financial statements were authorized for issuance by the Board of Directors on August 22, 2017.

### **Basis of Consolidation**

The condensed interim consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, SQI Diagnostics Systems Inc.

Inter-company balances and transactions are eliminated upon consolidation.

### 3. INVENTORY

Inventory consists of finished goods and component parts that are to be used in the future production of SQI's diagnostics platforms and Ig\_plex consumable assays.

## **SQI Diagnostics Inc.**Notes to Condensed Interim Consolidated Financial Statements (Unaudited)

June 30, 2017 and 2016

(Amounts are in Canadian dollars; tabular amounts in thousands)

### 4. PROPERTY AND EQUIPMENT

	_		_			boratory ixtures	_				
Cost		nputer dware		mputer ftware	Eq	and uipment		Office uipment	 easehold rovements	-	Γotal
September 30, 2015	\$	306	\$	194	\$	4,745	\$	176	\$ 265	\$	5,686
Additions		39		18		38		-	-		95
Transfers to inventory		-		-		(12)		-	-		(12)
September 30, 2016	\$	345	\$	212	\$	4,771	\$	176	\$ 265	\$	5,769
Additions		10		3		42		-	-		55
Transfers to inventory		-		-		(13)		-	-		(13)
June 30, 2017	\$	355	\$	215	\$	4,800	\$	176	\$ 265	\$	5,811

Accumulated Amortization		mputer rdware		nputer tware	Fi	ooratory ixtures and uipment		Office uipment		easehold provements	-	Γotal
September 30, 2015	\$	280	\$	183	\$	3,391	\$	160	\$	232	\$	4,246
Amortization expense		22		9		340		6		13		390
Transfers to inventory		-		-		(10)		-		-		(10)
September 30, 2016	\$	302	\$	192	\$	3,721	\$	166	\$	245	\$	4,626
Amortization expense		19		9		260		4		9		301
Transfers to inventory		-		-		(4)		-		-		(4)
June 30, 2017	\$	321	\$	201	\$	3,977	\$	170	\$	254	\$	4,923
Not Book Wales												
Net Book Value	Φ.	40	Φ.	00	Φ	4.050	Φ.	40	Φ.	00	Φ	4.440
September 30, 2016	\$	43	\$	20	\$	1,050	\$	10	\$	20	\$	1,143
June 30, 2017	\$	34	\$	14	\$	823	\$	6	\$	11	\$	888

**SQI Diagnostics Inc.**Notes to Condensed Interim Consolidated Financial Statements (Unaudited) June 30, 2017 and 2016

(Amounts are in Canadian dollars; tabular amounts in thousands)

### 5. **PATENTS AND TRADEMARKS**

Cost	
September 30, 2015	\$ 1,864
Additions	182
September 30, 2016	\$ 2,046
Additions	89
June 30, 2017	\$ 2,135
Accumulated Amortization	
September 30, 2015	\$ 1,153
Amortization expense	146
September 30, 2016	\$ 1,299
Amortization expense	120
June 30, 2017	\$ 1,419
Net Book Value	
September 30, 2016	\$ 747
June 30, 2017	\$ 716

### 6. SECURED DEBENTURES

On January 30, 2015 and February 20, 2015, the Company issued secured debentures (the "Debentures") with a principal amount of \$1,950,000 and \$1,286,000, respectively. The Debentures bear interest at a rate of 10% and are redeemable 60 months from the date of issuance. Approximately 60% of the Debentures were subscribed to by individuals who subsequently became board members and are thus considered related parties. The Debentures are secured by a general security agreement over all the present and future assets of the Company including intangibles. The Company also issued an aggregate of 3,236,000 common share purchase warrants. Each warrant is exercisable at a price of \$0.60 and entitles the holder thereof to acquire one common share for 60 months from the date of issuance.

The Debentures may be redeemed in whole or in part, at face value and without premium or penalty, at the option of the Company if at any time following the first anniversary of the date of issuance of the Debentures, and prior to the maturity date of such debentures, the volume weighted average closing price of the Company's shares on the TSXV (or any other stock exchange on which such shares are then traded) is equal to or greater than \$1.00 per share for twenty (20) consecutive trading days.

The Debentures were separated into their liability and equity components using the effective interest rate method. The fair value of the liability component at the time of issue was calculated as the discounted cash flows for the Debentures assuming an 18.6% effective interest rate, which was the estimated rate for the debentures without the warrants. The fair value of the warrants was determined at the time of issue as the difference between the face value of the debentures and the fair value of the liability component.

In connection with financing, the Company paid a finder's fee of \$194,000 and issued 323,600 compensation warrants. Each compensation warrant is exercisable at a price of \$0.60 and entitles the holder thereof to acquire one common share for 60 months from the date of issuance. The fair value of the compensation warrants was estimated at \$120,000 using the Black-Scholes pricing model with the following assumptions: share price \$0.50; dividend yield 0%; risk free interest 0.53%; volatility 107%; and an expected life of 5 years. Expected volatility is based on historical volatility. Compensation warrants and related financings were not measured at the fair value of the services received as the fair value of such services was not reliably measurable. The total issuance costs including compensation warrants were \$345,000.

The carrying value of the Debentures are accreted to their face value of \$3,236,000 using the effective interest rate of 23.4%

	Ju	Septem 20	•	
Secured debentures	\$	3,236	\$	3,236
Equity component of secured debenture		(858)		(858)
Issuance costs		(345)		(345)
		2,033		2,033
Accretion in carrying amount of notes		427		269
Balance end of period	\$	2,460	\$	2,302

# SQI Diagnostics Inc. Notes to Condensed Interim (

Notes to Condensed Interim Consolidated Financial Statements (Unaudited)

June 30, 2017 and 2016

(Amounts are in Canadian dollars; tabular amounts in thousands)

### 7. CAPITAL STOCK

- (a) The Company has authorized an unlimited number of common shares.
- (b) On December 15, 2015 and December 21, 2015, the Company completed a non-brokered private placement of an aggregate of 7,630,945 units of the Company at \$0.40 per unit for gross proceeds of \$3,052,000. Each unit comprises one common share of the Company and one common share purchase warrant. Each warrant is exercisable at a price of \$0.52 and entitles the holder thereof to acquire one common share for a period of three years from the date of issuance. The proceeds from the issuance of units are allocated between capital stock and warrant capital based on their relative fair values, with \$1,183,000 being allocated to warrant capital. The fair value of the warrants was estimated using the Black-Scholes pricing model with the following assumptions: share price \$0.30; dividend yield 0%; risk free interest 0.54%; volatility 125%; and an expected life of 3 years. Expected volatility is based on historical volatility. The total share issuance costs were \$32,000.
- (c) On March 10, 2017, the Company completed a non-brokered private placement of an aggregate of 22,970,000 units of the Company at \$0.16 per unit for gross proceeds of \$3,675,000. Each unit comprises one common share of the Company and one common share purchase warrant. Each warrant is exercisable at a price of \$0.21 and entitles the holder thereof to acquire one common share for a period of five years from the date of issuance, subject to accelerated expiry in certain circumstances. The proceeds from the issuance of units are allocated between capital stock and warrant capital based on their relative fair values, with \$1,631,000 being allocated to warrant capital. The fair value of the warrants was estimated using the Black-Scholes pricing model with the following assumptions: share price \$0.16; dividend yield 0%; risk free interest 1.15%; volatility 120%; and an expected life of 5 years. Expected volatility is based on historical volatility. The total share issuance costs were \$55,000.

### 8. WARRANT CAPITAL

The Company had the following warrants outstanding at June 30, 2017:

Number of Warrants	Exercise Price	Maturity
5,126	\$1.10	May 1, 2018
16,695	\$0.64	July 16, 2018 – April 10, 2019
3,560	\$0.59	January 30, 2020 and February 20, 2020
7,631	\$0.52	December 15 and 21, 2018
22,970	\$0.21	March 10, 2022
55,982		

On January 14, 2016, the Company extended the expiry of 2,965,000 warrants that were issued in connection with a private placement in January 2014 with an exercise price of \$0.65. The warrants were amended to extend the term of such warrants until January 26, 2017. All other provisions of the warrants remain the same. Accordingly, \$239,000 was recorded in warrant capital with a corresponding reduction in contributed surplus in fiscal 2016. In addition, 296,500 warrants with an expiry of January 26, 2016 expired unexercised and \$95,000 was transferred to contributed surplus in fiscal 2016. On January 13, 2017, the Company further amended the warrants to extend the expiry until January 26, 2019. All other provisions of the warrants remain the same. Accordingly, \$129,000 was recorded in warrant capital with a corresponding reduction in contributed surplus in fiscal 2017. Pursuant to the terms of the warrant agreement and as a result of the rights offering the exercise price of 16,695,000 warrants were adjusted from \$0.65 to \$0.64. After the adjustment, each whole warrant is exchangeable into 1.015625 common shares.

### 8. WARRANT CAPITAL (continued)

On March 14, 2016, the Company extended the expiry of 8,400,000 warrants that were issued in connection with a public offering in April 2014. The warrants were amended to extend the term of such Warrants until April 10, 2019, subject to certain accelerated expiry conditions. All other provisions of the warrants remain the same. Accordingly, \$1,484,000 was recorded in warrant capital with a corresponding reduction in contributed surplus in fiscal 2016. In addition, 588,000 warrants with an expiry of April 10, 2016 expired unexercised and \$191,000 was transferred to contributed surplus.

On October 10, 2013, the Company extended the expiry of 2,276,000 warrants by 36 months to October 25, 2016. The warrants were issued in October 2011 in connection with a private placement with an exercise price of \$2.50. All other terms of the warrants remained unchanged. On October 25, 2016, these warrants, having reached the maximum term allowable under TSX Venture rules, expired unexercised. Accordingly, \$1,410,000 was transferred from warrant capital to contributed surplus in fiscal 2017.

# SQI Diagnostics Inc. Notes to Condensed Interim Consolidated Financial Statements (Unaudited) June 30, 2017 and 2016

(Amounts are in Canadian dollars; tabular amounts in thousands)

### 9. STOCK OPTIONS

The Company maintains a Stock Option Plan (the "Plan") for the benefit of employees, officers and directors. The maximum number of common shares reserved for issuance under the Plan, together with any other employee stock option plans, options for services and employee share purchase plans, will not exceed 10% of the issued and outstanding shares at the time of the option grant. Options granted pursuant to the Plan will have terms not to exceed five years, and are granted at an option price which will not be less than the fair market price at the time the options are granted. All options granted to individual optionees, other than consultants, generally vest in three equal installments over a period of 18 to 36 months.

The following summarizes the stock option activities under the Plan:

	Nine Months Ended						
	June 3	30, 2017	June 30, 2	2016			
	Number Weighted		Number	Weighted			
	of	Average	of	Average			
	Options	Exercise	Options	Exercise			
		Price		Price			
Beginning Balance	3,731	\$ 0.52	2,422	\$ 0.70			
Granted	1,175	\$ 0.16	2,132	\$ 0.30			
Cancelled/Expired	(305)	\$ 1.88	(362)	\$ 1.25			
Forfeited	-	-	(382)	\$ 0.54			
Ending Balance	4,601	\$ 0.34	3,810	\$ 0.36			
Exercisable	2,315	\$ 0.43	1,418	\$ 0.86			

The Company had the following stock options outstanding under the Plan at June 30, 2017:

Number of Options	Range of Exercise Prices	Weighted average time to maturity
3,499	\$0.16 - 0.39	3.87 years
717	\$0.40 - 0.69	2.06 years
385	\$0.70 - 1.80	0.57 years
4,601		

June 30, 2017 and 2016

(Amounts are in Canadian dollars; tabular amounts in thousands)

### 10. STOCK-BASED COMPENSATION

The fair value of the options granted during the nine months ended June 30, 2017 was \$152,000 (nine months ended June 30, 2016 - \$465,000), which will be recognized over vesting periods of 18 to 36 months. The total compensation expense credited to contributed surplus for the nine months ended June 30, 2017 was \$214,000 (nine months ended June 30, 2016 - \$102,000).

The fair value of each option granted has been estimated at the date of grant or the date when it became measurable using the Black-Scholes option pricing model with the following weighted average assumptions at the measurement date:

	Nine Months Ended				
	June 30, 2017	June 30, 2016			
Dividend Yield	0%	0%			
Expected Volatility (historical data basis)	120%	114%			
Risk-free Interest Rate	1.18%	0.67%			
Share price	\$ 0.16	\$ 0.30			
Expected Life (years)	5.00	5.00			
Weighted average grant date fair value	\$ 0.13	\$ 0.22			

The Company estimates forfeiture rates based on historic experience with any change in estimate thereof reflected in the year they occur. The Company assumes a forfeiture rate of 10% to 30% based on the vesting period of the option.

### 11. CORPORATE AND GENERAL EXPENSE

	Thre	Three Months Ended				Nine Months Ended				
	June 30, 2017		June 30, 2016		June 30, 2017		June 30, 2016			
Salaries and wages	\$	112	\$	117	\$	349	\$	459		
General and administrative		99		132		342		369		
Professional and consulting		88		102		258		310		
Stock-based compensation		43		43		110		16		
Corporate and general expense by nature	\$	342	\$	394	\$	1,059	\$	1,154		

### 12. SALES AND MARKETING EXPENSE

	Three Months Ended				Nine Months Ended				
	June 30, 2017		June 30, 2016		June 30, 2017		June 30, 2016		
Contractor fees	\$	212	\$	113	\$	613	\$	326	
Travel and marketing		74		45		196		159	
Stock-based compensation		6		3		10		7	
Sales and marketing expense by nature	\$	292	\$	161	\$	819	\$	492	

# SQI Diagnostics Inc. Notes to Condensed Interim Consolidated Financial Statements (Unaudited) June 30, 2017 and 2016

(Amounts are in Canadian dollars; tabular amounts in thousands)

### 13. RESEARCH AND DEVELOPMENT COSTS

	Three Months Ended				Nine Months Ended				
	June 30, 2017		June 30, 2016		June 30, 2017		June 30, 2016		
Salaries and wages	\$	673	\$	662	\$	2,060	\$	1,916	
Laboratory costs and supplies		173		180		409		373	
Investment tax credit recoverable				-		(229)		(360)	
Professional fees		2		4		33		82	
Amortization – patents and trademarks		39		32		120		105	
Amortization – property and equipment		96		100		301		291	
Stock-based compensation		28		22		94		79	
Research and development expense by nature	\$	1,011	\$	1,000	\$	2,788	\$	2,486	

### 14. CONTINGENCIES

In the ordinary course of business, the Company may be contingently liable for litigation and claims with customers, suppliers, former employees or competitors. Management believes that provisions have been recorded in the accounts where required.

### 15. CAPITAL RISK MANAGEMENT

The Company's objective when managing capital is to safeguard the Company's ability to continue as a going concern so that it can complete its lead assay commercialization efforts and receive the required regulatory approvals to sell and market its products and provide returns for shareholders and benefits for other stakeholders.

The capital structure of the Company consists of shareholders' equity and secured debentures. The Company is not subject to externally imposed capital requirements.

### **SQI** Diagnostics Inc.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited)

June 30, 2017 and 2016

(Amounts are in Canadian dollars; tabular amounts in thousands)

### 16. FINANCIAL RISK MANAGEMENT

### (a) Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Company's cash and accounts receivable are exposed to credit risk. The credit risk on cash is mitigated because the counterparties are Schedule 1 Canadian banks. The credit risk on accounts receivable is due to the concentration of accounts as a result of the few large customers that comprise the Company's international customer base. The Company is also exposed to counterparty risk on accounts receivable. The maximum credit risk exposure is limited to the reported amounts of these financial assets. Credit risk on accounts receivable is managed by ongoing review of the amount and aging of accounts receivable balances.

Allowance for doubtful accounts and past due receivables are reviewed by Management at each balance sheet date. The Company updates its estimate of the allowance for doubtful accounts based on the evaluation of the recoverability of receivable balances from each customer taking into account historic collection trends of past due accounts. Receivables are written off once determined not to be collectible.

### (b) Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk on its fixed and variable interest rate financial instruments. Fixed-rate instruments subject the Company to a fair value risk while the variable-rate instruments subject it to a risk of changes in cash flow. The Company's cash is exposed to cash flow interest rate risk as the Company invests cash at floating rates of interest in highly liquid instruments. Fluctuations in interest rates would not significantly impact interest income due to the short term nature of the Company's investments. The Company's Debentures are subject to a fixed interest rate.

### (c) Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company is not exposed to significant currency risk.

### (d) Fair Value Risk

The carrying amount of accounts receivables, and accounts payable and accrued liabilities and secured debentures approximate their fair values.

### 16. FINANCIAL RISK MANAGEMENT (Continued)

### (e) Liquidity Risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities. At June 30, 2017, the Company had a working capital surplus of \$3,305,000 (September 30, 2016 - working capital surplus of \$3,420,000). The Company's liabilities consist of accounts payables and accrued liabilities which are due within one year of the balance sheet date and secured debentures which require annual interest payments of \$324,000 on the anniversary date and the principal amount of \$3,236,000 is due five years from the date of issuance. The Company has sufficient liquidity to meet its current obligations as they come due. The continuation of the Company's research, development and commercialization activities is dependent upon the Company's ability to generate product or service revenues or to finance its operations through further equity and or debt financings.