

Improving Health Outcomes and Economics with Innovative Diagnostic Testing



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CAUTIONARY NOTES CONTINUED

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In addition, any statements relating to financial measures such as potential annual sales figures or size of prospective markets, specifically, are based on a number of uncertainties, including, but not limited to: the development and viability the each of the SQI's diagnostic tests and test kits **("Tests"**), the suitability of such Tests for advanced clinical testing, including human trials, the content and timing of decisions made by the FDA and/or Health Canada relating to the use and commercialization of such Tests, the timing and costs involved in establishing the commercialization of the Tests, future market demand for, and acceptance of, the Tests, the impact that the ongoing COVID-19 pandemic may have on the SQI's business, including the expected development, manufacturing, regulatory and commercialization timelines relating to the referenced Tests.

Precision Medicine & Diagnostics for Respiratory Health



RALIfast measures biomarkers in the blood to addresses the >\$1B to triage ER patients and monitor ICU patient's lung health

TORdx-transplant tests help make life-saving decisions about donor organs prior to transplant

Breathe products are non-invasive post-transplant tests to monitor lung health for infection and organ rejection

Our mission is to reduce waiting lists, make more donor organs available to recipients, improve respiratory health and reduce healthcare costs by over \$1 billion

Why Invest...

- > SQI Diagnostics are leaders in the science of lung health
- > We develop and manufacture 15 minute point of care tests for respiratory health and precision medicine
- > Molecular detection system that predicts what is going to happen with disruptive potential of cardiac troponin test
- > Our products address unmet needs with diagnostic tests that improve patients' lives
- > Our addressable markets are known and exceed \$1 billion in North America
- > Recent deregulation of donor organ process by US congress targets increasing availability of donor organs getting to recipients in need – a big lift to SQI – we provide tests to make more organs available
- > We are experienced at getting products through the regulatory approval process in North America.
- > COVID has validated point of care as a meaningful and ubiquitous way of testing and we are applying these benefits to lung health for transplants and triage in the ED and ICU



Experienced Management Team





Dr. Eric Brouwer

CSO of Trinity Biotech plc

CEO of Fiomi Biotech

Director of Assay R&D at Abbott Diagnostics

Senior Scientist at the pointof-care diagnostic innovator i-STAT (acquired by Abbott Diagnostics)



Morlan Reddock CFO Director of Finance for Greater Toronto Airport Authority

VP Finance for Ronnex Distribution

Director of Finance Treasury and Investor Relations for SiriusXM Canada.



Dr. Donna Padavan Director Clinical R&D

Senior R&D Engineer | Abbott Point of Care Division Fellow | Ottawa Heart Institute Post Fellowship Clinical Research Program | Harvard University

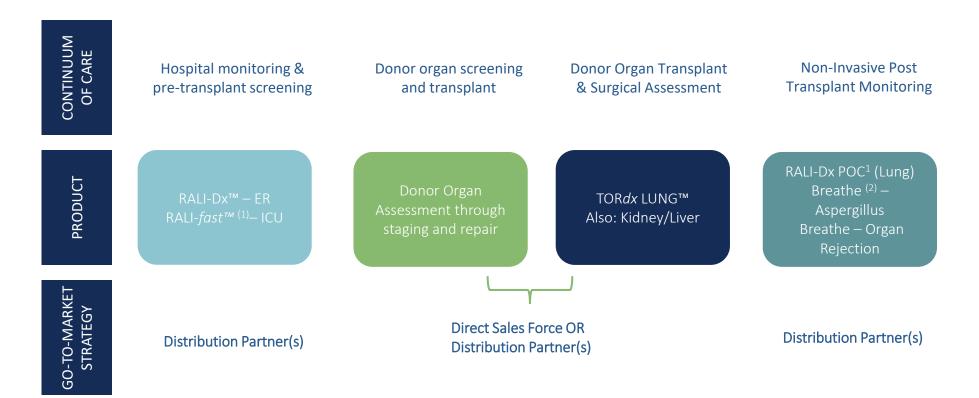
TSX-V: SQD | OTCQB: SQIDF

SQI DIAGNOSTICS

6

Lung Health Continuum of Care

SQI provides precision medicine tests for lung health from triage through post-transplant monitoring





Note: 1 : Currently Point of Care ("POC") ; 2 Home collection

Path to Commercialization

TOR*dx*[™] LUNG

- Requires regulatory approval
- FDA Pre-submission meeting targeted for 3Q23
- Educate leading Lung EVLP hospitals through sales teams
- Leveraging SQI's clinical studies to expand into key centers in the USA

RALI-Dx[™]/RALI-fast

RALI-Dx

- Health Canada Interim Order approved in October 2022
- Two Sites in Toronto completed evaluation study data being analysed

RALI-fast

- Product development completed
- Regulatory approval is required
- Partner for distribution is required (in discussion with multiple parties)

Breathe

Organ Rejection

- There exists technology risk on rejection
- This product is disruptive, is in early stage of development and requires education and adoption

Fungal (Aspergillus) Infection

- Complete pivotal clinical studies for regulatory filings
- Leading KOLs to endorse adoption



Total Addressable Market (USA)

SQI's management estimates that the total addressable market for its breakthrough proprietary products is approximately USD 2 billion

		Focus Areas	US Dollars
RALI-Dx RALI- <i>fast</i>	Respiratory Distress	Intensive Care Unit ("ICU") Emergency Room ("ER")	>\$1 Billion
TOR <i>dx</i> ORGAN	Transplant	Lung Kidney Liver	>\$400 Million
BREATHE	Non-invasive Post Transplant Monitoring	Aspergillus Infection Rejection	>\$200 Million

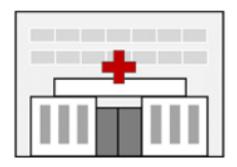


Predictive Insights

TRIAGE

RALI-fast

23% of Emergency Patients with respiratory distress symptoms safety sent home



TRANSPLANT

TORdx LUNG rapid

78% accuracy in identifying recipients requiring mechanical ventilation < 72hrs after transplant

MONITOR

Breathe

47% of lung transplant recipients experience aspergillus fungal infection within first year... currently diagnosed with invasive biopsy





Why Are We Different?

- > Our tests are early-warning systems for the lungs that predict what will happen (ER/ICU/Transplant)
- > Speed sample, test, triage in 15 minutes or less
- > Quantitative performance on a palm-sized reader
- > Small sample size from finger stick
- > Saves Lives through actionable predictions
- > Novel Tests that address unment needs in respiratory and transplant medicine
- > Superior KOLs and world-leading partners

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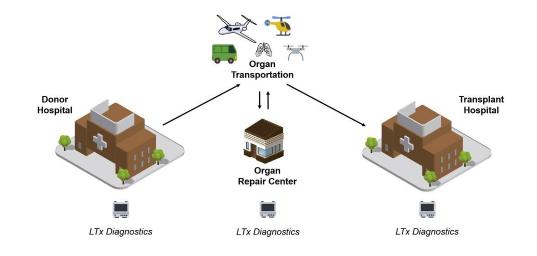


Organ Transplant – Lung Health

The UNMET Need is assessing the health and quality of the donor lung with a quantitative measure to help decide if it is suitable for transplantation

- > 15,000 donor lungs available in North America yearly
 only about 3,000 transplanted (20%) 1
- > There is no quantitative test to detect inflammation or health of organ
- > Most donor lungs are discarded up to 80%*
- > TOR-dx[™] LUNG Panel clinical data has shown that up half of discarded lungs are viable

- > Lung transplant surgery costs \$1M+ ²,
- > Post-hospitalization is expensive, life is at risk = surgeons are cautious
- Transplanting a lung relies on qualitative factors and assessment by the surgeon



References:

- (1) https://www.cihi.ca/en/access-data-and-reports
- (2) https://unos.org/data/transplant-trends/

TOR*dx*[™]: Technology Overview

- > The TORdx[™] LUNG is a 4-plex cytokine assay for the measurement of four inflammatory markers (IL-1β, IL-6, IL-8 and IL-10) in lung perfusate fluid during ex-vivo lung perfusion ("EVLP")
- > This 4-plex cytokine assay utilizes quantitative immunofluorescent technology to measure the concentration of circulating cytokines in the EVLP fluid over four-time points. This data is incorporated with other diagnostic results to generate the Toronto Lung Score (TLS)™, which is used by transplant physicians as part of the donor organ assessment process
- > The TORdx[™] LUNG assay is used on the sqidlite[®] and sqid-X[®] systems and uses a perfusate fluid sample
- > Application of real-time biomarker testing has long been desired to improve decision-making precision during EVLP and the TORdx[™] LUNG assay makes this a clinical reality
- > The biomarker results of the donor lung while on EVLP predict the clinical outcomes of the recipient (≤3 days to extubation) with a 73% accuracy



RALI-D*x*[™] Severity/Triage Tests

Multi-use Test... Aids in Diagnosing Severity of COVID-19 Influenza or Other Adverse Respiratory Events

- > Triage tool aid doctors in treatment decisions send patient home or admit to hospital or to treat with advanced respiratory care measures
- > Advanced ICU monitoring tool
 - > 25 million ICU Patient days in US
 - > SQI expanding on a very positive pilot study with POC test
- > ~\$250 test that measures critical biomarkers predictive of severe "cytokine storm" and respiratory failure
- > Patients benefit from improved knowledge and ER staff have a costeffect tool to discharge with improved confidence
- > Early assessment eases capacity at ER
- > Earlier assessment reduces morbidity, maximizes resources, reduces burden and costs on healthcare system

Future RALI-fast & ICU 15-Minute POC Test



Breath-Based Tests for Lung Infection / Transplant Rejection

- > Partnership agreement between SQI and Owlstone Medical for the discovery, development and commercialization of breath-based biomarkers
- > Extends SQI's markets to post-transplant, non-invasive monitoring of
- > Invasive Aspergillus (IA) lung infection
- > Lung Transplant Rejection
- > Possible extension to other transplanted organs
- > Convert standard of care from invasive transbronchial lavage (IA)
- > and tissue collection (rejection) to breath sample
- > Market is to regularly monitor all lung (& other organs) transplant patients for ~1 year





Board of Directors



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- > We are experienced at getting products through the regulatory approval process in North America.
- > COVID has validated point of care as a meaningful and ubiquitous way of testing and we are applying these benefits to lung health for transplants and triage in the ED and ICU
- > We're driven by science, discovery and commercialization of knowledge and we bring rigour, discipline and data-driven decision-making to every aspect of our work

